

## 6 REASONS TO WORK WITH IRWIN SIEGEL AGENCY

1



### Industry Expertise

Irwin Siegel Agency wrote the first package insurance program for Human Services in 1970 and has been the industry leader ever since. Competitive coverage options give our agents the flexibility they need to grow.

2

### Premium Financing

Irwin Siegel Agency offers Direct Bill, Agency Bill, online payments (*select carriers*), and premium financing with convenient payment options. Plus, renewals are automatically sent on policies \$25k and under, if eligible.

3

### Risk Management

Our staff and affiliates provide evaluations, consultations, training seminars, and webinars addressing field-related issues to help manage safety risks and control losses. We have the tools to help you with your accreditation process.

4



### We Work Through Your Local Agent or Broker

Our Programs are designed to be written through your current local agent or broker. Confused where ISA fits in? Just think of us as the underwriting arm for your local agent—where they go for access to the best carriers—Berkshire Hathaway Specialty Insurance, Chubb, and AIG.

5

### Claims Ability

Our Claims Division is made up of compassionate employees who facilitate the claims handling process. We interface with claims adjusters and carriers to ensure the highest-quality claims service. We feel that the Claims process is the most important part of your experience.

6

### Broker Development

We've partnered *exclusively* with independent agents and brokers for over 40 years; our success is in the growth of our current agents and brokers, as well as the development of new producers ready to seize the vast opportunities available in the market.

*more*  
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*Our customers say the nicest things...*

“ You are wonderful to work with. The client asked our opinion of your company and Sissy was elaborate and glowing in her praise of your knowledge of the operations of Private Providers and your program.”

- **MARIETTA MCCAIN**  
The Bank of San Antonio  
Insurance Group

“ Thank you so much for the time you give [our] accounts. They are a lot of work but you give it 100%.”

- **MARIA GANOE**  
The Bank of San Antonio  
Insurance Group

“ I am pleased to note my satisfaction with the high standard of service given by Irwin Siegel Agency. This is a company with integrity and values focusing on providing the utmost levels of customer satisfaction. Irwin Siegel Agency is dedicated to establishing a long term client focused relationship where honesty is paramount.”

- **JIM HARWOOD**  
Bear Insurance

“ I have worked with Irwin Siegel Agency since 2000 and it has been a rewarding experience. Product knowledge, responsiveness, and ease of doing business are key factors in their operation. As a retail agent, it is vitally important to build relationships with program managers who consistently prove themselves.”

- **SANDY PHILLIPS**, Thames Batré Insurance

“ Over the years the staff at Siegel Agency has been an example for not only me, but other agents, as to how we should provide service to our insureds. Back in the dark ages (with the covered wagons, no MTV, internet, and only snail mail), insurance companies/brokers were known for the service and knowledge that they provided to the insureds and agents. Now, service is mostly unknown... with the exception of the bright shining star of ISA... wish we could clone y'all!”

- **KAY HARRISON**  
Thomas and Farr

“ We were recently involved in a complicated liability claim involving an injury to a child. We were able to successfully negotiate a settlement as a direct result of Mr. John McKeon who provided legal representation through ISA. Without Mr. McKeon, we would have been looking at protracted legal proceedings and all the emotional drainage, wasted time, and wasted resources that involves. What a great attorney— thanks ISA!”

- **DENNIS MATTSON, PHD**  
Independent Options, Inc.